

Table 4: Value of Agricultural Products Sold Directly to Individuals for Human Consumption in Maryland, 2012

	Value of Agricultural Products Sold Directly to Individuals for Human Consumption											
	Retail Sales for Human Consumption				Farms with Retail Sales to Individuals				Average Retail Sales by Farm to Individuals			
	2007		2012		2007		2012		2007		2012	
	Value	Percentage	Value	Percentage	Value	Percentage	Value	Percentage	Value	Percentage	Value	Percentage
MARYLAND	\$26,286,319	1.2%	\$28,039,000	1.2%	1,407	11.0%	1,276	10.4%	\$18,683	10.5%	\$21,974	11.9%
BALTIMORE REGION	\$6,281,712	2.1%	\$9,218,000	3.2%	472	14.2%	385	12.9%	\$13,309	14.8%	\$23,943	25.1%
Anne Arundel	\$864,649	3.7%	\$720,000	3.7%	59	15.6%	47	12.3%	\$14,655	23.4%	\$15,319	29.7%
Baltimore	\$1,721,865	2.0%	\$2,550,000	3.3%	128	17.0%	91	14.2%	\$13,452	11.9%	\$28,022	23.5%
Carroll	\$1,933,692	1.8%	\$3,309,000	3.0%	145	12.6%	119	10.9%	\$13,336	14.1%	\$27,807	27.2%
Harford	\$1,451,817	2.7%	\$1,162,000	2.5%	87	12.4%	90	15.5%	\$16,688	22.1%	\$12,911	16.3%
Howard	\$309,688	1.1%	\$1,477,000	4.6%	53	15.8%	38	13.0%	\$5,843	7.0%	\$38,868	35.7%
WASHINGTON SUBURBAN REGION	\$8,097,722	3.7%	\$6,612,000	3.0%	309	13.0%	295	13.4%	\$26,206	28.1%	\$22,414	22.7%
Frederick	\$3,172,444	2.0%	\$2,803,000	1.9%	158	11.0%	167	12.8%	\$20,079	18.4%	\$16,784	14.6%
Montgomery	\$3,920,650	9.5%	\$2,373,000	4.9%	87	15.5%	71	13.1%	\$45,065	61.5%	\$33,423	37.3%
Prince George's	\$1,004,628	4.4%	\$1,436,000	8.0%	64	17.1%	57	16.4%	\$15,697	25.5%	\$25,193	48.6%
SOUTHERN MARYLAND REGION	\$1,609,139	4.5%	\$2,293,000	5.1%	191	14.5%	173	13.5%	\$8,425	30.9%	\$13,254	37.9%
Calvert	\$296,062	5.9%	\$456,000	4.1%	36	13.1%	39	14.5%	\$8,224	44.9%	\$11,692	28.2%
Charles	\$432,324	3.9%	\$491,000	4.1%	69	16.5%	50	13.1%	\$6,266	23.8%	\$9,820	31.4%
St. Mary's	\$880,753	4.5%	\$1,346,000	6.2%	86	13.8%	84	13.3%	\$10,241	32.2%	\$16,024	46.5%
WESTERN MARYLAND REGION	\$3,825,266	2.7%	\$3,874,000	2.7%	198	10.9%	224	12.3%	\$19,320	25.3%	\$17,295	22.1%
Allegany	\$54,505	1.4%	\$130,000	4.2%	28	9.3%	17	5.8%	\$1,947	15.0%	\$7,647	71.2%
Garrett	\$453,383	1.4%	\$383,000	1.2%	64	9.5%	87	13.0%	\$7,084	15.0%	\$4,402	9.3%
Washington	\$3,317,378	3.2%	\$3,361,000	3.1%	106	12.6%	120	14.0%	\$31,296	25.5%	\$28,008	22.4%
UPPER EASTERN SHORE REGION	\$5,360,080	0.8%	\$5,143,000	0.7%	160	6.8%	127	5.3%	\$33,501	12.0%	\$40,496	13.0%
Caroline	\$2,987,870	1.3%	\$3,734,000	1.4%	35	6.1%	29	4.4%	\$85,368	21.3%	\$128,759	32.8%
Cecil	\$1,565,783	1.3%	\$690,000	0.6%	56	9.6%	38	7.7%	\$27,960	13.7%	\$18,158	7.9%
Kent	\$227,930	0.2%	\$133,000	0.1%	23	6.1%	17	4.6%	\$9,910	3.5%	\$7,824	2.6%
Queen Anne's	\$447,189	0.3%	\$524,000	0.3%	32	6.1%	32	6.0%	\$13,975	5.2%	\$16,375	5.2%
Talbot	\$131,308	0.2%	\$62,000	0.1%	14	4.6%	11	3.4%	\$9,379	4.6%	\$5,636	2.1%
LOWER EASTERN SHORE REGION	\$1,112,399	0.1%	\$899,000	0.1%	77	4.7%	72	4.5%	\$14,447	2.6%	\$12,486	2.4%
Dorchester	\$305,972	0.1%	\$210,000	0.1%	19	4.5%	12	2.8%	\$16,104	3.3%	\$17,500	4.0%
Somerset	\$33,446	0.0%	\$30,000	0.0%	13	4.0%	6	2.1%	\$2,573	0.4%	\$5,000	0.7%
Wicomico	\$735,819	0.3%	\$475,000	0.2%	33	6.5%	39	7.6%	\$22,298	4.6%	\$12,179	2.6%
Worcester	\$37,163	0.0%	\$184,000	0.1%	12	3.1%	15	4.0%	\$3,097	0.5%	\$12,267	2.3%

	Total Farm Sales					
	All Sales in \$1,000's		Total Farms		Overall Average Sales per Farm	
	2007	2012	2007	2012	2007	2012
MARYLAND	\$2,273,222	\$2,271,397	12,834	12256	\$177,125	\$185,329
BALTIMORE REGION	\$297,881	\$285,498	3,315	2988	\$89,859	\$95,548
Anne Arundel	\$23,648	\$19,670	377	381	\$62,725	\$51,628
Baltimore	\$84,759	\$76,306	751	640	\$112,861	\$119,229
Carroll	\$108,274	\$111,637	1,148	1092	\$94,316	\$102,232
Harford	\$53,099	\$46,002	704	582	\$75,425	\$79,042
Howard	\$28,101	\$31,883	335	293	\$83,885	\$108,817
WASHINGTON SUBURBAN REGION	\$221,547	\$216,800	2,378	2195	\$93,165	\$98,770
Frederick	\$157,364	\$150,459	1,442	1308	\$109,128	\$115,030
Montgomery	\$41,118	\$48,341	561	540	\$73,294	\$89,520
Prince George's	\$23,066	\$18,000	375	347	\$61,507	\$51,873
SOUTHERN MARYLAND REGION	\$35,796	\$44,887	1,313	1283	\$27,263	\$34,986
Calvert	\$5,019	\$11,141	274	269	\$18,319	\$41,417
Charles	\$11,022	\$11,946	418	382	\$26,369	\$31,273
St. Mary's	\$19,754	\$21,800	621	632	\$31,811	\$34,494
WESTERN MARYLAND REGION	\$139,454	\$142,273	1,823	1818	\$76,497	\$78,258
Allegany	\$3,913	\$3,124	302	291	\$12,959	\$10,737
Garrett	\$31,868	\$31,461	677	667	\$47,073	\$47,168
Washington	\$103,672	\$107,688	844	860	\$122,835	\$125,219
UPPER EASTERN SHORE REGION	\$658,283	\$740,344	2,360	2379	\$278,933	\$311,200
Caroline	\$230,456	\$257,915	574	658	\$401,491	\$391,968
Cecil	\$118,659	\$113,815	583	496	\$203,532	\$229,466
Kent	\$106,175	\$112,250	377	367	\$281,630	\$305,858
Queen Anne's	\$140,385	\$166,855	521	530	\$269,453	\$314,820
Talbot	\$62,608	\$89,509	305	328	\$205,271	\$272,894
LOWER EASTERN SHORE REGION	\$920,261	\$841,593	1,645	1593	\$559,430	\$528,307
Dorchester	\$206,540	\$187,057	424	423	\$487,121	\$442,214
Somerset	\$238,538	\$218,950	329	286	\$725,038	\$765,558
Wicomico	\$245,060	\$236,321	508	510	\$482,402	\$463,375
Worcester	\$230,124	\$199,265	384	374	\$599,283	\$532,795

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Extracted from the 2007 Census of Agriculture.